



Jorge Pimentel

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Emilio Raviganani 1453,
CABA.

Profile

I was born in the Dominican Republic but I have been living in Buenos Aires since 2012. I am a native English and Spanish speaker with fluid Portuguese.

The past couple of years I have acquired ample experience in service delivery and project management, along with strengthening my interpersonal relationships, marketing, communication and team management skills. I have received positive feedback in all of my previous positions and I have exceeded expectations every step of the way.

Areas of expertise

- Marketing
- Telecommunications
- Service Delivery
- Media and event productions
- Financial analysis
- Collections
- Customer relationship management

Skills

Languages

- English, native
- Spanish. native
- Portuguese, fluid
- French, Level 1

Tools

- Microsoft Dynamics AX
- Salesforce CRM
- SAP
- MS Office Suit

Experience

Expereo Argentina

Service Delivery Manager

JAN 2023

- Review service order requirements and evaluate viability for our clients
- Coordinate site survey and demarcation scouting efforts
- Interface between contractors, providers and our clients
- Supervise on-site installation and handoff requirement compliance
- Remote commissioning assistance and documentation

Huawei Argentina

Service Delivery Sales Manager

MAY 2021 - JAN 2023

- Build solution pricing for the CORE business line
- Coordinate installation, CS & SPMS offers for our solutions
- Review open-bidding RFQ's to determine competitiveness
- Review RFQ's legal responsibility and answer service related SOC's

Dominican Embassy in Argentina

Counsellor - Digital Communications Director

AGO 2018 - OCT 2020

- Coordinate social media efforts
- Branding design and strategic planning for our cultural outreach program
- Marketing and archival media production

Academics

International Relations

Universidad de Palermo
2016 - 2018 (UNFINISHED)

Film Production

Universidad del Cine
2012 - 2015 (UNFINISHED)

High School

New Horizons Bilingual School
1991 - 2007

Accenture Argentina

Project Control Services - PCS

FEB 2017 - FEB 2019

- Sales opportunity analysis
- Contract review
- Workforce selection and team building assistance
- Financial control and reporting (payroll, BD, terminations)
- Deliverable deadline supervision

Collection & Finance Analyst

MAYO 2016 - FEB 2017

- Organizing and distributing internal workload among team members with newly developed CRM utilities
- Client feedback analysis of tools and application implementation
- Collection analyst for the LatAm protafolio
- Licensing and collection support for partner program members

Film “ Terrible” by Alejandro Malowicki

2nd Assistant Director (Internship)

MAY 2015 - DIC 2015

- Pre-production assistant planner
- Location scouting
- Casting assistant

Centro de Fe @centrodefe_ - Dominican Republic

National Event Director

JUN 2010 - APR 2012

- Transport logistics for 5000+ attendees
- On-field team coordination
- Security planning and deployment

Personal references

Cesar Veras

Huawei - Latin America Consulting and Service Solution Sales

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Dominican Embassy in Argentina - Minister Counselor

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Mariana Falcon

Accenture Argentina - Team Lead PCS

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